

INVITATION FOR BIDS

COUNTRY: The Republic of Croatia

NAME OF PROJECT: SUSTAINABLE CROATIAN RAILWAYS IN EUROPE PROJECT

Loan No.: 8500- HR

Contract Title: PROCUREMENT OF THE EQUIPMENT FOR SECURING 49 LEVEL CROSSINGS (LCS) AND 1 PEDESTRIAN CROSSING (PC MOST), WHICH SHOULD BE DELIVERED AND INSTALLED AT 50 SITES IN THE REPUBLIC OF CROATIA

Reference No. : ICB No: SUCRE-HZI-G-ICB-5.2.3.1.1.

1. HŽ INFRASTRUKTURA d.o.o. has applied for financing from the World Bank toward the cost of the **Sustainable Croatian Railways in Europe Project**, and intends to apply part of the proceeds for procurement for goods.

2. HŽ INFRASTRUKTURA d.o.o. now invites sealed bids from eligible bidders for the **PROCUREMENT OF THE EQUIPMENT FOR SECURING 49 LEVEL CROSSINGS (LCS) AND 1 PEDESTRIAN CROSSING (PC MOST), WHICH SHOULD BE DELIVERED AND INSTALLED AT 50 SITES IN THE REPUBLIC OF CROATIA.**

The subject of this bid is the equipment for securing 49 level crossings (LCs) and 1 pedestrian crossing (PC Most), which should be delivered and installed at 50 sites in the Republic of Croatia, in line with the main designs contained under Section VII. Schedule of Requirements, Chapter 6 - Drawings of the Bidding Document.

According to the mode of operation and indication of proper operation of devices for securing level crossings, we differentiate among the following:

- Devices turned on by a train as it crosses over striking-in elements, indication of turning on and proper operation is carried out by the driver's indication signals installed at prescribed distance (KS type)
- Devices turned on by a train as it crosses over striking-in elements, indication of proper operation is carried out remotely at permanently occupied official location (DK type)
- Devices depending on the route, which are turned on by setting the route and coupled with main signals (PO type)

The bid encompassed 35 KS type devices, 10 DK type devices and 5 PO type devices. Specific features are mentioned in the main designs (Chapter 6 - Drawings).

Delivery time is 24 months from the date of the Contract signing.

To be qualified for the award of contract, Bidders shall satisfy the following minimum criteria:

(i) Financial Capability

The Bidder shall furnish documentary evidence that it meets the following financial requirement(s):

a) Submission of audited balance sheets or, if not required by the law of the Bidder's country, other financial statements acceptable to the Purchaser, for the last 3 (three) years (2015, 2016, 2017) to demonstrate the current soundness of the Bidder's financial position and its prospective long term profitability.

b) The Bidder shall not:

- be in bankruptcy,

- be in insolvency or in liquidation proceedings,

- have its assets administered by a liquidator or by a court of law or

- have its commercial activity suspended or be in any other similar situation resulting from a similar procedure according to laws and national regulations.

c) The Bidder shall demonstrate that they regularly meet their tax and assimilated legal contributions and obligations (pensions, health fund, insurances, and other similar mandatory obligations) in the country where their business is registered or in case they also have registered offices in the Purchaser's country, that they also meet the tax obligations and assimilated legal contributions and obligations in the Purchaser's country.

d) Minimum average annual turnover of 150,000,000.00 HRK in the last 3 years (2015, 2016, 2017).

e) The Bidder shall demonstrate that it has access to, or has available, liquid assets, unencumbered real assets, lines of credit, and other financial means (independent of any contractual advance payment) sufficient to meet the cash flow requirements under the contract estimated at 10,000,000.00 HRK for the subject contract net of the Bidder's other commitments. This requirement shall be fully met by a single entity/bidder and by all partners combined in case of joint venture.

(ii) Experience and Technical Capacity

Experience of the company

The Bidder shall furnish documentary evidence to demonstrate that it meets the following experience requirement(s):

The Bidder shall submit a list of contracts for similar works and goods on rail and/or road infrastructure, which include electrical engineering works (minimum 25% part of electrical engineering works) concluded in 2018 and during the five previous years. The list shall contain the value of the works and goods, dates, location and the name of the other contracting party. If the other contracting party is a purchaser in the scope of the Public Procurement Act, then a signed confirmation by the purchaser, stating that the contract was fulfilled in an orderly

manner, shall be attached to the list as evidence. If the other contracting party is a private entity, then the list as evidence of the correctly executed works should also contain confirmations by the purchaser. If necessary, the Purchaser reserves the right to verify the truthfulness of the confirmations.

At least two confirmations, with a minimum contract value of 10,000,000.00 HRK each - excluding value added tax (per contract) should be attached to the list.

3. Bidding will be conducted through the International Competitive Bidding procedures as specified in the World Bank's *Guidelines: Procurement of Goods, Works and Non-Consulting Services under IBRD Loans and IDA Credits & Grants by World Bank Borrowers* January 2011, Revised July 2014 ("Procurement Guidelines"), and is open to all eligible bidders as defined in the Procurement Guidelines. In addition, please refer to paragraphs 1.6 and 1.7 setting forth the World Bank's policy on conflict of interest.

4. Interested eligible bidders may obtain further information from and inspect the bidding documents during office hours from 0900 to 1400 at the address given below 2nd floor, room 124.

5. A complete set of bidding documents in English may be purchased by interested eligible bidders upon the submission of a written application to the address below and upon payment of a non-refundable fee of EUR 150.00. The method of payment will be a direct deposit to Account No: HR7624020061500030910 at Erste&Steiermarkische bank d.d., Rijeka, Jadranski trg 3a, Croatia, BIC/Swift No. of bank: ESBCHR22, IBAN HŽ INFRASTRUKTURA d.o.o. The bidding document will be sent by courier service for delivery.

6. Bids must be delivered to the address below on or before **October 30 2018, 12:00 hrs, local time**. Electronic bidding will not be permitted. Late bids will be rejected. Bids will be publicly opened in the presence of the bidders' designated representatives and anyone who chooses to attend at the address given below 2nd floor, room 48 on **October 30 2018, 12:30 hrs local time**.

7. All bids must be accompanied by a Bid Security **which amount shall not be less than HRK 2,000,000.00 or an equivalent amount in a convertible currency**.

8. The address referred to above is:

Contact name Iva Mršo Nastić

HŽ INFRASTRUKTURA d.o.o.

Address: Mihanovićeva 12

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